CAREER OPPORTUNITIES IN BANKING

The Bank of Punjab is one of the fastest growing Banks in Pakistan with its profound existence of over 33 years. It operates through a network of **850+** real-time online branches and **850+** ATMs across the country. The Bank has established a strong foundation while offering premium banking services with major focus on unsurpassed value added services for its customers through advanced solutions.

In line with the Bank's progression strategy, we invite applications from experienced, dedicated and performance-driven professionals for the following position(s) in our **Taqwa Islamic Banking (Consumer Banking Group)**. The following job profiles offer excellent opportunity for the right candidates desirous of building a long term career in a dynamic organization:

Position	Job Summary / Major Responsibilities	Eligibility Criteria
Personal Banking Officer (PBO) Grade: OG-IV/ OG-I) (Locations: Pan Pakistan)	Deposit mobilization Ensure growth by reaching out to clients in person and through calls Deepen existing relationships, identify new avenues and opportunities and connect clients with partners Build pipeline on ongoing basis and identify opportunities to bring new business and establish relationships Make proactive calls to existing and prospective customers Provide clients with product information and recommend right products and solutions Help customers to open and manage their bank accounts in line with bank's SOPs.	Qualification: Minimum Bachelor's Degree from HEC recognized University/ Foreign University. OG-II/OG-I Age: Not more than 55 years as on date of application.
Customer Service	Deposit mobilization Ensure growth by reaching out to clients in person and through calls Deepen existing relationships, identify new avenues and	Experience: Minimum 04 year of banking experience. Preference shall be given to candidates having relevant experience. OG-III/OG-IV.
Officer (CSO) Grade: OG-IV/ OG-I)	opportunities and connect clients with partners Build pipeline on ongoing basis and identify opportunities to bring new business and establish relationships	 <u>Fresh Graduates</u> may also apply. Age: Not more than 35 year as on date of application.
(Locations: Pan Pakistan)	Make proactive calls to existing and prospective customers Provide clients with product information and	and or approacion.
	recommend right products and solutions Help customers to open and manage their bank accounts in line with bank's SOPs	

Compensation and Benefits		
Permanent Position	Defined Career Path	
Market Competitive Salary Package	Grade Promotions	
Fixed Festival Bonuses	Sales Incentives on Qtrly basis	
Annual Rise	Provident and Gratuity Fund	
Health Insurance/ Medical Facility	Staff Loans Facilities on Subsidized Rates	

Important Note:

BOP Phone Banking: 111-267-200

- a) Only shortlisted candidates shall be called for interview. No TA/DA will be admissible.
- b) The Bank of Punjab reserves the right to accept or reject any application(s) without assigning any reason(s) thereof.
- c) The Bank is an equal opportunity employer. Females, minorities and PWDs and Transgender are encouraged to apply.
- d) The above position(s) carry market based competitive remuneration.
- e) Individuals fulfilling the above mentioned criteria are encouraged to apply online through BOP career
- f) portal http://www.bop.com.pk/available-jobs latest by **Dec 06, 2024**.

